## $ROI \, \text{institute}^*$

## DATA COLLECTION PLAN

Purpose of This Evaluation:

Program/Project:

Responsibility:

\_\_\_\_

Date:

Level	Broad Program Objective(s)	Measures	Data Collection Method/Instruments	Data Sources	Timing	Responsibilities
1	<ul> <li>REACTION &amp; PLANNED ACTION</li> <li>After exposure to the virtual recruiting fair, the participants should find the program is relevant to their pursuit of a teacher, school counselor, or paraprofessional position within Lee County schools.</li> </ul>	• 4 out of 5 on a 5-point scale	• Survey	• participants	• following the event, participants will submit response within a week	<ul> <li>Is there any survey currently capturing this data?</li> <li>What data does she see about participants?</li> <li>What is the intent behind utilizing the external platform?</li> <li>ROI Cohort 2</li> </ul>
2	LEARNING & CONFIDENCE <ul> <li>After completing the virtual recruiting fair, participants should understand the next steps in their individual hiring plan.</li> </ul>	• 4 out of 5 on a 5-point scale	• Survey	• participants	<ul> <li>following the event, participants will submit response within a week</li> </ul>	<ul> <li>Is there any survey currently capturing this data?</li> <li>ROI Cohort 2</li> </ul>
3	<ul> <li>APPLICATION &amp; IMPLEMENTATION</li> <li>Within a quarter of completing the virtual recruiting fair, participants should have completed the hiring documents and/or be actively employed within the Lee County teacher workforce.</li> </ul>	• 4 out of 5 on a 5-point scale	• Questionnaires	<ul> <li>participants</li> <li></li> </ul>	• follow-up with, participants after one quarter - will submit response within a week	<ul> <li>Is there any survey currently capturing this data?</li> <li>ROI Cohort 2</li> </ul>
4	BUSINESS IMPACT <ul> <li>The virtual recruiting fair should increase the number of new hires</li> <li>The virtual recruiting fair should decrease the average time to fill an active vacancy</li> </ul>	<ul> <li>A decrease in vacancies</li> <li># of participation</li> <li># of scheduled</li> <li># of interview</li> <li># of hire</li> <li>Time to fill the job</li> </ul>	• Performance monitoring	<ul> <li>HR department</li> </ul>	<ul> <li>ongoing data from HR</li> </ul>	<ul><li> Recruitment department</li><li> ROI Cohort 2</li></ul>
5	ROI • The initial ROI will be set at 0% (break even).		nent Dept is committed to producin and all data collection issues prior			nance monitoring. They

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## **ROI Analysis Plan**

Data Items (Usually Level 4)	Methods for Isolating the Effects of the Program/ Process	Methods of Converting Data to Monetary Values	Cost Categories	Intangible Benefits	Communication Targets for Final Report	Other Influences/ Issues During Application	Comments
Number of new hires	<ul> <li>Cross reference those that registered/ attended the virtual fair(s)</li> <li>Use of user confidence ratings across multiple treatments</li> </ul>	<ul> <li>Industry standard of value per each new hire</li> <li>Estimate of cost savings from reducing time vacant (8k times average class size divided by instructiona l days)</li> <li>Consider cost savings by not having subs</li> </ul>	<ul> <li>platform</li> <li>personne l</li> <li>marketin g</li> <li>time for evals</li> </ul>	<ul> <li>Capacity</li> <li>collabor ation and commun ication</li> <li>culture</li> <li>employe e attitude</li> <li>image</li> <li>stress</li> <li>timeline ss</li> <li>team effectiv eness</li> </ul>	<ul> <li>recruit,HR, Chiefs leads</li> </ul>	a variety of initiatives will influence the impact measures	this will require close collaboration with HR, Recruitment

Decreasing the average time to fill an active vacancy	<ul> <li>This may be a challenge to capture</li> <li>Does this vary throughout the year</li> <li>Loss of learning due to vacancy</li> </ul>		